



**Touchstone Exploration Inc.**

**Management's Discussion and Analysis**

**March 31, 2018**

## **Management's Discussion and Analysis** **For the three months ended March 31, 2018**

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The following Management's Discussion and Analysis ("MD&A") of the financial condition and results of operations of Touchstone Exploration Inc. (the "Company" or "Touchstone") for the three months ended March 31, 2018 is dated May 14, 2018 and should be read in conjunction with the Company's unaudited interim consolidated financial statements for the three months ended March 31, 2018, as well as the Company's audited consolidated financial statements for the year ended December 31, 2017. The unaudited interim consolidated financial statements and the audited consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS" or "GAAP") as issued by the International Accounting Standards Board. This MD&A should also be read in conjunction with Touchstone's MD&A for the year ended December 31, 2017, as disclosure which is unchanged from December 31, 2017 may not be duplicated herein.

Additional information related to Touchstone and factors that could affect the Company's operations and financial results are included with reports on file with the Canadian securities regulatory authorities, including the Company's 2017 Annual Information Form dated March 26, 2018, which can be found on the Company's SEDAR profile ([www.sedar.com](http://www.sedar.com)).

Unless otherwise stated, tabular amounts herein are in thousands of Canadian dollars ("\$" or "Cdn\$"), and amounts in text are rounded to thousands of Canadian dollars. The Company may also reference United States dollars ("US\$") and Trinidad and Tobago dollars ("TT\$") herein, which are the functional and operational currencies of the Company's subsidiaries. All production volumes disclosed herein are sales volumes. Certain prior year amounts have been reclassified to conform to current year presentation. This MD&A contains forward-looking statements and non-GAAP measures. Readers are cautioned that the MD&A should be read in conjunction with Touchstone's disclosure under the headings "*Forward-looking Statements*," "*Non-GAAP Measures*," and "*Abbreviations*" included at the end of this MD&A.

### **About Touchstone Exploration Inc.**

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Touchstone is incorporated under the laws of Alberta, Canada with its head office located in Calgary, Alberta. The Company is an oil and gas exploration and production company active in the Republic of Trinidad and Tobago ("Trinidad"). Touchstone is one of the largest independent onshore oil producers in Trinidad, with assets in several large, high-quality reservoirs that have significant internally estimated total petroleum initially-in-place and an extensive inventory of low-risk development opportunities. The Company's common shares are traded on the Toronto Stock Exchange and the AIM market of the London Stock Exchange ("AIM") under the symbol "TXP".

Touchstone's strategy is to leverage western Canadian enhanced oil recovery experience and capability to international onshore properties to create shareholder value. Outside of its core Trinidad portfolio, the Company will continue to examine opportunities in jurisdictions that have stable political and fiscal regimes coupled with large defined original oil in place.

## 2018 First Quarter Highlights

- Achieved crude oil production of 1,543 bbls/d, representing an increase of 21% from the first quarter of 2017.
- Commenced our 2018 development program, with two wells drilled and five well recompletions performed.
- Generated \$7,429,000 in petroleum revenues (net of royalties), a 50% increase from the prior year first quarter.
- Realized an operating netback of \$33.53 per barrel, a 42% increase relative to the \$23.66 generated in the prior year comparative quarter.
- Delivered funds flow from operations of \$2,601,000 (\$0.02 per basic share) compared to \$393,000 (\$0.01 per basic share) in the first quarter of 2017.
- Generated net earnings of \$125,000 (\$0.01 per basic share) compared to a net loss of \$1,549,000 (\$0.02 per basic share) recognized in the equivalent quarter of 2017.
- Exited the quarter with net debt of \$9,268,000, representing 0.9 times net debt to first quarter 2018 annualized funds flow from operations.

## Financial and Operating Results Summary

	Three months ended March 31,	
	2018	2017
<b>Operating</b>		
Average daily oil production ( <i>bbls/d</i> )	1,543	1,280
Brent benchmark price ( <i>US\$/bbl</i> )	66.86	53.59
Operating netback <sup>(1)</sup> ( <i>\$/bbl</i> )		
Realized sales price	74.76	64.16
Royalties	(21.27)	(21.02)
Operating expenses	(19.96)	(19.48)
	<b>33.53</b>	<b>23.66</b>
<b>Financial</b> ( <i>\$000's except share and per share amounts</i> )		
Petroleum sales	10,384	7,391
Funds flow from operations	2,601	393
Per share – basic and diluted <sup>(1)</sup>	0.02	0.01
Net earnings (loss)	125	(1,549)
Per share – basic and diluted	0.01	(0.02)
Capital expenditures		
Exploration	228	188
Development	3,621	546
	<b>3,849</b>	<b>734</b>
Net debt <sup>(1)</sup>		
Working capital surplus	(4,922)	(5,584)
Principal long-term portion of term loan	14,190	15,000
	<b>9,268</b>	<b>9,416</b>
Weighted average shares outstanding		
Basic	129,021,428	83,137,143
Diluted	129,691,693	83,137,143
Outstanding shares – end of period	129,021,428	83,137,143

Note:

(1) See "Non-GAAP Measures".

First quarter operating results were consistent with our expectations, as we commenced our ten well drilling campaign by successfully drilling two development wells and spudding a third well on March 30, 2018. One well was completed in the quarter, contributing an average of 50 bbls/d of incremental production over 24 days in March. We also performed five well recompletions in the quarter, including perforating the primary zones of two wells initially drilled in 2017.

Capital expenditures for exploration and development activities totaled \$3,849,000, of which \$3,362,000 related to drilling and well recompletions. First quarter 2018 crude oil production averaged 1,543 bbls/d, a 21% increase relative to the 1,280 bbls/d produced in the first quarter of 2017.

Our first quarter operating netback was \$33.53 per barrel, an increase of 42% from the \$23.66 per barrel realized in the first quarter of 2017. Realized first quarter 2018 crude oil pricing was \$74.76 (US\$59.07) per barrel, 17% greater than the \$64.16 (US\$48.40) per barrel received in the equivalent quarter of 2017. In comparison to the first quarter of 2017, royalty expenses per barrel increased 1% based on the rising scale effect of increased commodity prices to royalty rates, partially offset by a one-time adjustment recorded in the prior year. First quarter 2018 operating costs per barrel increased 2% from the first quarter of 2017, predominantly due to increased well workover costs that are now outsourced, increased repairs and maintenance expenses and costs incurred for our water disposal project.

In addition to increased operational profitability, we recognized other income of \$484,000 in the first quarter of 2018 from the sale proceeds of a licensed copy of 3D seismic data. We generated funds flow from operations of \$2,601,000 (\$0.02 per basic share) in the first quarter of 2018 versus \$393,000 (\$0.01 per basic share) in the first quarter of 2017. As a result, the Company recorded net earnings of \$125,000 (\$0.01 per basic share) during the three months ended March 31, 2018, compared to a net loss of \$1,549,000 (\$0.02 per basic share) recognized in the equivalent period of 2017.

We exited the quarter with a cash balance of \$10,353,000, a working capital surplus of \$4,922,000 and a \$15,000,000 principal term loan balance (\$810,000 of which was included in current liabilities). This resulted in net debt to trailing twelve-month funds flows from operations of 1.7 times and net debt to first quarter 2018 annualized funds flow from operations of 0.9 times.

## **Operations**

Touchstone has now drilled and cased the first five wells of the current year drilling program, of which two wells have been completed and are currently on production. The remaining three wells are expected to be completed and producing by the end of the second quarter of 2018. With the drilling of the five wells, we have satisfied our minimum work obligations stipulated in the Coora 1, Coora 2, and WD-4 license agreements through 2020 and are up to date on our WD-8 license obligations.

The next two wells of the 2018 drilling program are expected to be drilled on our Coora 1 property, and are follow on wells from last year's successful CO-368 and CO-369 wells. In addition to drilling, we continue to perform well recompletions and are currently on pace to achieve our annual 24 well recompletion program.

## Principal Properties

The Company holds interests in producing and exploration properties in southern Trinidad and undeveloped acreage in Saskatchewan. All properties are operated by Touchstone apart from the Cory Moruga exploration block. A full schedule of the Company's property interests as of March 31, 2018 is set out in the table below:

Property	Working interest	Lease type	Gross acres <sup>(1)</sup>	Net acres <sup>(2)</sup>
<b>Trinidad</b>				
<i>Producing</i>				
Coora 1	100%	Lease Operatorship	1,230	1,230
Coora 2	100%	Lease Operatorship	469	469
WD-4	100%	Lease Operatorship	700	700
WD-8	100%	Lease Operatorship	650	650
New Dome	100%	Farmout Agreement	69	69
South Palo Seco	100%	Farmout Agreement	2,019	2,019
Barrackpore	100%	Private	211	211
Fyzabad	100%	Crown	94	94
Fyzabad	100%	Private	470	470
Icacos	50%	Private	1,947	974
Palo Seco	100%	Crown	499	499
San Francique	100%	Private	1,351	1,351
	<b>90%</b>		<b>9,709</b>	<b>8,736</b>
<i>Exploratory</i>				
Bovallius	100%	Private	827	827
Cory Moruga	16%	Crown	11,969	1,939
East Brighton	70%	Crown	20,589	14,412
Moruga	100%	Private	1,416	1,416
New Grant	100%	Private	193	193
Ortoire	80%	Crown	44,731	35,785
Rousillac	100%	Private	235	235
Siparia	50%	Private	111	56
St. John	100%	Private	179	179
	<b>69%</b>		<b>80,250</b>	<b>55,042</b>
	<b>71%</b>		<b>89,959</b>	<b>63,778</b>
<b>Canada</b>				
<i>Exploratory</i>				
Beadle	100%	Freehold	2,240	2,240
Luseland	100%	Crown & Freehold	5,171	5,171
	<b>100%</b>		<b>7,411</b>	<b>7,411</b>
<b>Total</b>	<b>73%</b>		<b>97,370</b>	<b>71,189</b>

Notes:

(1) "Gross" means acres in which the Company has an interest.

(2) "Net" means the Company's interest in the gross acres.

## Operating Agreements

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In Trinidad, the Company operates under lease operatorship agreements (“LOAs”) and farmout agreements (“FOAs”) with the Petroleum Company of Trinidad and Tobago Limited (“Petrotrin”), state exploration and production licences with the Trinidad and Tobago Minister of Energy and Energy Industries (“MEEI”), and private exploration and production agreements with individual landowners.

### *Lease operatorship agreements*

The Company’s LOAs in respect of its four core properties (Coora 1, Coora 2, WD-4 and WD-8) with Petrotrin expire on December 31, 2020, with the Company holding a five-year renewal option upon reaching agreement regarding the proposed work program and financial obligations. The practice in Trinidad is for extensions to be issued in most cases on terms substantially similar to those in effect at the time. Presently, the Company is subject to annual minimum production levels and five-year minimum work commitments from 2016 through 2020. Under the LOAs, failing to reach minimum production levels does not constitute a breach provided the minimum work obligations have been completed.

The minimum work obligations are set out on a “period basis” rather than on an annual basis. The period is defined as five years. The way in which the term “Work Obligation” is defined in the LOAs is ambiguous, and it is not clear whether the obligations must be satisfied each year (i.e. on an annual basis) or whether the obligations only need to be completed within the period (i.e. whether the obligations may be deferred from one year into the next year, provided that the obligations are ultimately completed prior to the last year in the period). The practice of Petrotrin has been to audit the work obligations and, in the event that they have not been satisfied, request that the operator submit a plan for the completion of the obligations. Although the LOAs provide that the minimum production levels and work obligations are to be achieved on a best endeavors basis, the LOAs also describe the failure to achieve the minimum production levels or the failure to complete the work obligations as potentially constituting a material breach of the LOAs.

In 2016, the Company did not meet the annual minimum production levels and the minimum work obligations specified in the Coora 1, Coora 2 and WD-8 LOAs or the minimum work obligations specified in the WD-4 LOA. The Company fulfilled its 2016 and 2017 work commitments on its Coora 1 and WD-4 properties by drilling four approved wells in 2017.

In 2017, the Company did not meet the annual minimum production levels and the minimum work obligations specified in the Coora 2 and WD-8 LOAs. During the three months ended March 31, 2018, the Company drilled one well on its WD-8 property. Subsequent to March 31, 2018, the Company drilled the remaining obligation wells on its Coora 2 and WD-8 concessions, satisfying the 2016 and 2017 associated work commitments on the two properties.

The Company’s LOA work commitments and status as at the date of this MD&A are as follows:

LOA	2016		2017		2018	
	Commitment	Status	Commitment	Status	Commitment	Status
Coora 1	1 drill	Completed	1 drill	Completed	1 recompletion	Completed
Coora 2	1 drill	Completed	1 drill	Completed	1 recompletion	Completed
WD-4	1 drill 1 recompletion	Completed Completed	1 drill	Completed	1 drill 1 recompletion	Completed Completed
WD-8	1 drill	Completed	1 drill	Completed	1 drill 1 recompletion	<b>Outstanding</b> Completed

The 2019 and 2020 work commitments specified in the LOAs only include well recompletions, all of which have been performed by the Company as of the date of this MD&A. The Company plans to drill the remaining WD-8 obligation well in the third quarter of 2018 (see the “*Contractual Obligations, Commitments and Guarantees*” section for further details).

### ***Farmout agreements***

The Company's farmout agreements with Petrotrin expire on December 31, 2021. The Company holds a five-year renewal option, and the agreements are subject to five-year minimum work commitments from 2017 through 2021. The Company's FOA work commitments and status as at the date of this MD&A are as follows:

FOA	2017		2018		2019	
	Commitment	Status	Commitment	Status	Commitment	Status
New Dome	1 recompletion	Completed	1 recompletion	<b>Outstanding</b>	n/a	n/a
South Palo Seco	Geological study	Completed	1 drill 1 recompletion	<b>Outstanding</b> Completed	1 drill 1 recompletion	<b>Outstanding</b> <b>Outstanding</b>

In addition, the New Dome FOA contains one well recompletion requirement in 2020, and the South Palo Seco FOA specifies the performance of one well recompletion in 2020 and 2021, all of which are currently outstanding. The Company anticipates drilling the South Palo Seco 2018 obligation well in the fourth quarter of 2018 (see "*Contractual Obligations, Commitments and Guarantees*").

### ***MEEI exploration and production licences***

The Company has exploration and production licences with the MEEI for its Fyzabad and Palo Seco producing properties and its Cory Moruga, East Brighton and Ortoire exploration properties. The licences typically are for an initial six-year term, with the option to extend a further 19 years upon a commercial discovery. Under its East Brighton and Ortoire licences, the Company is subject to work commitments through 2020 (see the "*Contractual Obligations, Commitments and Guarantees*" section for further details).

The Company's Fyzabad and Palo Seco agreements with the MEEI contain no major work obligations or covenants; however both licences expired on August 19, 2013. The Company is currently negotiating licence renewals and has permission from the MEEI to operate in the interim period. The Company has no indication that the two licences will not be renewed. During the three months ended March 31, 2018, production volumes produced under expired MEEI production licences represented 3.6% of total production (2017 – 5.4%). As at March 31, 2018, the net book value of the properties operating under expired MEEI production licences was approximately \$1,889,000, representing 2.8% of the Company's property and equipment balance (December 31, 2017 – \$1,866,000 and 3.0%).

### ***Private lease agreements***

Touchstone also negotiates private lease agreements with individual land owners. Lease terms are typically 35 years in duration and contain no minimum work obligations.

The Company is operating under a number of Trinidad private lease agreements which have expired and are currently being renewed. Based on legal opinions received, Touchstone is continuing to recognize revenue on the producing properties because the Company is the operator, is paying all associated royalties and taxes, and no title to the revenue has been disputed. The Company currently has no indication that any of the producing expired leases will not be renewed. The continuation of production from expired private leases during the renegotiation process is common in Trinidad. During the three months ended March 31, 2018, production volumes produced under expired private lease agreements represented 2.7% of total production (2017 – 3.0%).

### ***Crude oil marketing agreement***

On January 14, 1974, Premier Consolidated Oilfields Limited, Primera Group's predecessor in interest, and Trinidad and Tobago Oil Company Limited, Petrotrin's predecessor, entered into a Crude Oil Agreement whereby Petrotrin committed to purchase all petroleum crude oil produced by Primera Group

from producing Trinidad properties. The agreement has an indefinite term and may be terminated by either party on three months notice. The price was historically based upon a Venezuelan posted price; however, the index has been discontinued. The price currently paid is a premium to the Petrotrin indexed price, paid in US\$.

## Economic Environment

### Selected benchmark prices and exchange rates

Touchstone's first quarter 2018 financial and operating results were impacted by commodity prices and foreign exchange rates which are outlined below.

	Three months ended March 31		% change
	2018	2017	
<b>Crude oil benchmark prices<sup>(1)</sup></b>			
Brent average (US\$/bbl)	<b>66.86</b>	53.59	25
WTI average (US\$/bbl)	<b>62.91</b>	51.62	22
<b>Average foreign exchange rates<sup>(2)</sup></b>			
Cdn\$:US\$	<b>0.79</b>	0.76	5
Cdn\$:TT\$	<b>5.33</b>	5.08	5
US\$:TT\$	<b>6.74</b>	6.72	-

Notes:

- (1) Source: US Energy Information Administration. Benchmark prices do not reflect the Company's realized sales prices. Refer to "Realized prices excluding derivative contracts".
- (2) Source: Oanda Corporation average daily exchange rates for the specified periods.

Touchstone's crude oil realized price has historically correlated to the Brent benchmark price. Global crude oil prices improved in the first quarter of 2018, with the US\$ denominated Brent reference price averaging 9% higher than the fourth quarter of 2017 and 25% higher than the first quarter of 2017. Robust demand and continued discipline from OPEC and its allies in their production cuts led to widespread market expectations of an accelerated return to historical inventory levels, despite the potential for an increase in U.S. supply from the Permian basin.

In comparison to the fourth quarter of 2017, the Canadian dollar nominally appreciated relative to the US\$ during the first quarter of 2018, averaging US\$0.79 (US\$/Cdn\$ - 1.26). The Canadian dollar depreciated relative to the US\$ in March 2018, as volatility began to increase due to uncertainty surrounding U.S. trade policy. The TT\$ remained range-bound relative to the US\$ during the first quarter of 2018, averaging US\$0.15 (US\$/TT\$ - 6.74).

## 2018 First Quarter Financial and Operating Results

The Company's operations are conducted in Trinidad. The Company's operations are viewed as a single operating segment by the chief operating decision maker of the Company for the purposes of resource allocation and assessing performance.

### Production volumes

	Three months ended March 31		% change
	2018	2017	
Oil production (bbls)	<b>138,898</b>	115,201	21
Average daily oil production (bbls/d)	<b>1,543</b>	1,280	21



### **Production volumes by property**

<i>(bbls)</i>	<b>Three months ended March 31</b>		<b>% change</b>
	<b>2018</b>	<b>2017</b>	
Coora 1	<b>33,112</b>	11,269	100
Coora 2	<b>5,488</b>	6,221	(12)
WD-4	<b>52,119</b>	43,290	20
WD-8	<b>22,046</b>	28,891	(24)
New Dome	<b>1,912</b>	2,005	(5)
South Palo Seco	<b>432</b>	457	(5)
Barrackpore	<b>2,337</b>	3,238	(28)
Fyzabad	<b>12,106</b>	10,583	14
Icacos	<b>1,174</b>	1,094	7
Palo Seco	<b>1,161</b>	1,309	(11)
San Francique	<b>7,011</b>	6,844	2
<b>Production</b>	<b>138,898</b>	115,201	21

First quarter 2018 crude oil production increased 21% from the first quarter of 2017 primarily based on increased production from the four wells drilled in 2017 and the well recompletions performed through 2017 and the first quarter of 2018.

### **Realized prices excluding derivative contracts**

	<b>Three months ended March 31</b>		<b>% change</b>
	<b>2018</b>	<b>2017</b>	
Realized price ( <i>US\$/bbl</i> )	<b>59.07</b>	48.40	22
US\$ realized price discount as a % of Brent	<b>11.7</b>	9.7	
US\$ realized price discount as a % of WTI	<b>6.1</b>	6.2	
Realized price ( <i>Cdn\$/bbl</i> )	<b>74.76</b>	64.16	17

Over the past three years, the Company's realized US\$ Trinidad crude oil prices averaged an 11% discount to Brent reference pricing. The price differential realized during the three months ended March 31, 2018 remained consistent with historical results.

In the first quarter of 2018, the Company's realized Trinidad crude oil price was \$74.76 per barrel as compared to \$64.16 per barrel in the same period of 2017. The 17% increase was a result of a 25% increase in the US\$ Brent reference price over the same period, partially offset by both an increase in the realized Brent reference differential from 9.7% to 11.7% and a stronger Canadian dollar.

### **Petroleum sales**

<i>(\$000's)</i>	<b>Three months ended March 31</b>		<b>% change</b>
	<b>2018</b>	<b>2017</b>	
<b>Petroleum sales</b>	<b>10,384</b>	7,391	40

The Company recognized petroleum sales of \$10,384,000 during the three months ended March 31, 2018. This represented a 40% increase from the corresponding 2017 period as realized pricing and production increased by 17% and 21%, respectively.

The Company sells its crude oil to Petrotrin, who establishes a monthly realized sales price. As at March 31, 2018, the Company held 9,144 barrels of crude oil inventory versus 8,612 barrels held as at December 31, 2017. The Company's crude oil is typically sold from its various sales batteries to Petrotrin three days per week. Crude oil sales are sold with no additional transportation costs because title transfers at the Company's various sales batteries.

### **Commodity price financial derivatives**

The Company may enter into crude oil financial derivative contracts to protect funds flow from operations from the volatility of commodity prices. Touchstone does not employ hedge accounting for any of its risk management contracts.

In the first quarter of 2018, the Company purchased put option contracts for 500 bbls/d at a strike price of Brent US\$55.00 per barrel from March 1, 2018 to December 31, 2018. The put options were purchased from a financial institution for an upfront cash premium of US\$153,000 (\$190,000). The options may be settled on a monthly basis during the option exercise period.

For the three months ended March 31, 2018, the Company recorded unrealized derivative losses of \$74,000 (2017 - \$nil) related to the commodity management contracts. For further information, refer to the "Risk Management" section of this MD&A.

### **Other income**

In the first quarter of 2018, the Company sold a licensed 3D seismic copy of the Luseland, Saskatchewan area to a third-party broker for proceeds of \$484,000 (2017 - \$nil).

### **Royalties**

(\$000's unless otherwise stated)	Three months ended March 31		%
	2018	2017	
Crown royalties	1,061	1,117	
Private royalties	161	146	
Overriding royalties	1,733	1,159	
<b>Royalties</b>	<b>2,955</b>	<b>2,422</b>	<b>22</b>
<b>As a percentage of petroleum sales</b>	<b>28.5%</b>	<b>32.8%</b>	

Touchstone incurs a crown royalty rate of 12.5% on gross production under MEEI and Petrotrin leases. For private leases, the Company incurs private royalties between 10% and 12.5% of gross petroleum sales.

On the WD-8, Coora and WD-4 blocks, the Company operates under LOAs, which in addition to crown royalties apply a sliding scale notional overriding royalty ("NORR") that ranges from 10% to 35% on predefined monthly base production levels. For any production volumes sold in excess of base production levels, the Company incurs an enhanced NORR ("enhanced NORR") of 8% to 22.5%. The NORR and enhanced NORR rates are indexed to the price of oil realized in the production month.

The LOAs allow for NORR and enhanced NORR incentives for the drilling or sidetracking of a replacement well as follows:

- Year 1 of production from the replacement well: 0% NORR or enhanced NORR rate; and
- Year 2 of production from the replacement well: 10% NORR or enhanced NORR rate.

In addition to crown royalties, the South Palo Seco and New Dome blocks operate under FOAs that stipulate NORR rates ranging from 7% to 27% and enhanced NORR rates ranging from 4% to 17%. Similar to the LOA structure, the NORR and enhanced NORR rates are indexed to the price of oil realized in the production month. However, there are no incentives for drilling under the FOAs.

For the three months ended March 31, 2018, Trinidad royalties represented 28.5% of petroleum sales compared to 32.8% in the prior year comparative period. The decrease was primarily based on one-time \$353,000 adjustment recognized in the first quarter of 2017 related to prior period impost levies that were invoiced in 2017.

## Operating expenses

(\$000's)	Three months ended March 31		% change
	2018	2017	
<b>Operating expenses</b>	<b>2,772</b>	2,244	24

The Company's first quarter operating expenses were \$2,772,000, representing \$19.96 per barrel. In comparison to the same period of 2017, operating costs increased 24% on an absolute basis and 2% on a per barrel basis.

In comparison to the first quarter of 2017, 2018 salaries included in operating costs increased \$44,000; well servicing costs increased \$88,000 based on increased activity and the outsourcing of service rigs; and repairs and maintenance increased \$105,000. In addition, the Company incurred \$53,000 on its water disposal project and \$42,000 in abandonment fee payments to Petrotrin, both of which were not incurred in the first quarter of 2017. Furthermore, the Company realized a \$43,000 credit to operating costs based on excess inventory held on March 31, 2018. In the prior year first quarter, a similar credit of \$134,000 was recognized, resulting in a \$91,000 variance in annual first quarter operating costs.

## Operating netback<sup>(1)</sup>

(\$/bbl)	Three months ended March 31		% change
	2018	2017	
Brent benchmark price <sup>(2)</sup>	<b>84.51</b>	70.92	19
Discount	<b>(9.75)</b>	(6.76)	
Realized sales price	<b>74.76</b>	64.16	17
Royalties	<b>(21.27)</b>	(21.02)	1
Operating expenses	<b>(19.96)</b>	(19.48)	2
<b>Operating netback</b>	<b>33.53</b>	23.66	42

Notes:

(1) See "Non-GAAP Measures".

(2) Source: US Energy Information Administration. Canadian price was calculated using average Oanda Corporation daily exchange rates for the specified periods.

First quarter 2018 operating netback was \$33.53 per barrel, representing a 42% increase from the \$23.66 per barrel recognized in the same period of 2017. Compared to the first quarter of 2017, realized price per barrel increased by 17%. Royalty expenses per barrel increased 1%, as 2018 royalty rate increases based on greater realized pricing were offset by a one-time adjustment recorded in the prior year. First quarter 2018 operating costs per barrel increased 2% from the first quarter of 2017, predominantly due to increased well workover costs that are now fully outsourced, increased repairs and maintenance expenses and costs incurred for a water disposal project.

## Income tax expense and income taxes payable

The Company's two Trinidad exploration and production subsidiaries are subject to the following Trinidad petroleum taxes:

- Supplemental Petroleum Tax ("SPT") 18% of gross oil revenue less royalties
- Petroleum Profits Tax ("PPT") 50% of net taxable profits
- Unemployment Levy ("UL") 5% of net taxable profits
- Green Fund Levy 0.3% of gross revenue

SPT is computed and remitted on a quarterly basis. Actual rates vary based on the realized selling prices of crude oil in the applicable quarter. The SPT rate is 0% when the weighted average realized price of oil for a given quarter is below US\$50.00 per barrel and 18% when weighted average realized oil prices fall

between US\$50.00 and US\$90.00. The revenue base for the calculation of SPT is gross revenue less royalties, less 20% investment tax credits for allowable tangible and intangible capital expenditures incurred in the applicable fiscal quarter.

Annual PPT and UL taxes are calculated based on net taxable profits. Net taxable profits are determined by calculating gross revenue less: royalties, SPT paid during the year, capital allowances, operating, administration and certain finance expenses. PPT losses may be carried forward indefinitely to reduce PPT in future years. UL losses cannot be carried forward to reduce future year UL. Developmental and exploratory capital expenditure allowances (tangible and intangible) are amortized 50% in year one, 30% in year two and 20% in year three. All unsuccessful development expenditures and abandonment costs can be written off in the year incurred.

The Company has a Trinidad oilfield service subsidiary that is subject to the greater of a 30% corporation income tax calculated on net taxable profits or a 0.6% business levy calculated on gross revenue. The service company is also subject to the green fund levy noted above. All corporate income tax losses can be carried forward indefinitely. Allowances vary from 10% to 33.3% for various capital expenditures incurred in the year. On October 1, 2017, the Company entered into a five-year contractual agreement to lease its four service rigs and ancillary equipment to a third party (see the "Capital lease" section for further details).

The following table summarizes current income tax expense for the three months ended March 31, 2018 and 2017:

(\$000's)	Three months ended March 31		% change
	2018	2017	
SPT	279	77	
PPT/UL	57	-	
Business levy	6	8	
Green fund levy	33	26	
<b>Current income tax expense</b>	<b>375</b>	<b>111</b>	<b>100</b>

Trinidad based current income tax expenses for the three months ended March 31, 2018 were \$375,000 (2017 - \$111,000). The Company recorded SPT expenses of \$279,000 in the first quarter of 2018 versus \$77,000 recorded in the prior year comparable quarter. In each period, SPT was accrued for one Trinidad entity, as the Company had investment tax credits to offset SPT expenses in the other Trinidad producing entity. The first quarter 2018 SPT increase in comparison to 2017 was based on higher realized pricing and less investment tax credits available to offset the expense. The Company accrued \$57,000 in UL relating to one Trinidad entity during the first three months of 2018 based on increased operating results and cash flows. No PPT was accrued as both Trinidad oil and gas entities had sufficient non-capital losses to offset PPT. Throughout 2017, Touchstone's two Trinidad subsidiaries were not in a PPT or UL taxable position. Green fund levy expenses increased in the first quarter of 2018 based on increases in petroleum sales from the prior year comparable quarter. The Company's Canadian entities remained in a net loss position in 2018 and were not taxable.

The Company previously acquired a Trinidad company that had overdue income tax balances owing to the Trinidad and Tobago Board of Inland Revenue ("BIR") which included both principal and interest components. The August 19, 2011 purchase and sales agreement related to the acquired subsidiary specified that upon confirmation from the BIR, the acquired subsidiary was responsible for the principal tax balances, and the seller was responsible for the tax interest balances. At the time of the acquisition, both parties intended to seek a waiver from the BIR for the tax interest, and the seller indemnified the acquired subsidiary with respect to the interest amounts. Subsequent to the acquisition date, the acquired subsidiary was responsible for interest on the principal balance until repaid. On October 9, 2012, the BIR accepted the acquired subsidiary's proposed settlement of the outstanding principal balances upon which the last payment was made in February 2013. As of March 31, 2018, \$2,945,000 (December 31, 2017 - \$2,853,000) in related interest was accrued in income taxes payable.

The acquired subsidiary has subsequently received BIR tax statements showing principal amounts and interest balances outstanding. The Company believes that the principal balance has been fully paid, and the full interest balance is the responsibility of the seller. During 2017, the seller was placed into joint liquidation. Management has received confirmation from external counsel that financial position of the seller and the Company's ability to recover funds under the indemnity remain unchanged. The Company continues to work with the BIR to resolve this matter and does not believe that it will be required to make any further income tax payments nor any payments for the seller's portion of any interest.

The March 31, 2018 income tax payable balance was comprised of the following:

(\$000's)	Principal	Interest	Total
Prior year (2017 and prior) taxes (receivable) payable	(127)	3,078	2,951
Current year (2018) tax accruals less instalments paid	336	-	336
<b>Income taxes payable</b>	<b>209</b>	<b>3,078</b>	<b>3,287</b>

Touchstone's \$11,846,000 (December 31, 2017 - \$10,280,000) deferred income tax liability balance represented the estimated future tax consequences attributable to differences between financial statement carrying amounts of assets and liabilities and their respective tax bases as at March 31, 2018. The deferred tax liability balance mainly related to the discrepancy of the fair values over the carrying values of the Company's producing assets. The primary driver of the increase from year-end was based on capital expenditures incurred during the first quarter. Trinidad capital allowances are deducted at a greater rate than the carrying values of property and equipment, which are reduced by depletion. During the three months ended March 31, 2018, the Company recorded a deferred tax expense of \$1,209,000 (2017 - \$320,000).

At March 31, 2018, the Company had an estimated \$29,425,000 and \$2,195,000 (December 31, 2017 - \$29,431,000 and \$2,050,000) in Trinidadian PPT and corporate tax losses, respectively. These may be carried forward indefinitely to reduce PPT and corporate taxes in future years. The benefit of \$13,658,000 of Trinidad PPT and corporate tax losses were not recognized as at March 31, 2018 (December 31, 2017 - \$12,957,000).

#### **General and administrative ("G&A") expenses**

(\$000's)	Three months ended March 31		%
	2018	2017	change
Gross G&A expenses	1,999	1,642	22
Capitalized G&A expenses	(267)	(216)	24
<b>Net G&amp;A expenses</b>	<b>1,732</b>	<b>1,426</b>	<b>21</b>

G&A expenses primarily consisted of management and administrative salaries and benefits, legal and professional fees, office rent, insurance, travel and other administrative expenses. In Trinidad, 78 full-time-equivalents were working for Touchstone as at March 31, 2018 compared to 98 as at December 31, 2017. At Touchstone's Canadian head office, 13 full-time-equivalents were employed as at March 31, 2018 compared to 12 at December 31, 2017.

For the three months ended March 31, 2018, net G&A expenses were \$1,732,000, representing an increase of \$306,000 or 21% from the comparative 2017 period. In the first quarter of 2018, the Company incurred \$96,000 in severances, as the Company eliminated its internal security department in favour of a third-party contractor. Approximately \$75,000 of the increase was due to AIM listing related costs that were not incurred in the first quarter of 2017. In addition, net salaries and accrued director fees increased by approximately \$135,000 from the prior year comparative quarter. The increase was based on salary raises and an increase in both the number of directors and director retainer fees in 2018.

## Net finance expenses

(\$000's)	Three months ended March 31		% change
	2018	2017	
Interest income	(55)	(17)	
Interest expense on term loan	296	296	
Production payment liability revaluation loss	159	-	
Interest expense on income taxes	-	493	
<b>Net finance expenses</b>	<b>400</b>	<b>772</b>	<b>(37)</b>

Interest income included interest earned from funds on deposit and interest generated from a finance lease.

The production payment liability revaluation loss was a result of the increased production payment liability estimated by the Company as at March 31, 2018 based on increased internally forecasted production and commodity pricing (see "Liquidity and Capital Resources - Term loan").

In 2017, interest expenses on income taxes were accrued for outstanding value added tax balances owed as a result of intercompany transactions. The outstanding principal balances were fully paid in the second quarter of 2017 and incurred no further interest charges upon settlement.

## Foreign exchange and foreign currency translation

The Company's presentation currency is the Canadian dollar. The Company and its Canadian subsidiaries have a Canadian dollar functional currency while its Trinidadian subsidiaries each has a Trinidad and Tobago dollar functional currency. Touchstone Exploration (Barbados) Ltd., a wholly-owned holding subsidiary of the Company, has a United States dollar functional currency. In each reporting period, the change in values of the US\$ and TT\$ relative to the Canadian dollar reporting currency are recognized.

The applicable rates used to translate the Company's TT\$ and US\$ denominated items were as follows:

	Three months ended March 31		% change
	2018	2017	
<b>Average foreign exchange rates<sup>(1)</sup></b>			
Cdn\$:US\$	0.79	0.76	5
Cdn\$:TT\$	5.33	5.08	5
US\$:TT\$	6.74	6.72	-
	<b>March 31, 2018</b>	<b>December 31, 2017</b>	<b>% change</b>
<b>Closing foreign exchange rates<sup>(2)</sup></b>			
Cdn\$:US\$	0.78	0.80	(3)
Cdn\$:TT\$	5.22	5.39	(3)

Notes:

- (1) Source: Oanda Corporation average daily exchange rates for the specified periods.  
(2) Source: Oanda Corporation daily exchange rates for the specified date.

The income and expenses of the Company's Trinidad operations are translated to Canadian dollars at the average monthly exchange rates relative to the date of the transactions. Specifically, the Company's revenues are subject to foreign exchange exposure as the sales prices of crude oil are determined by reference to US\$ denominated benchmark prices. An increase in the value of the Canadian dollar compared with the US\$ has a negative impact on the Company's reported results. Likewise, as the Canadian dollar weakens, the Company's reported results are higher. The Company's foreign currency risk also relates to working capital balances denominated in US\$ and UK pounds sterling.

In the first quarter of 2018, the Canadian dollar appreciated relative to the US\$ compared to the first three months of 2017, and the TT\$ was range bound relative to the US\$ over the same period. As a result, the Company recorded a \$341,000 foreign exchange gain, of which \$342,000 was unrealized (2017 – \$80,000 loss and \$122,000 unrealized loss). Unrealized foreign exchange gains and losses may be reversed in the future as a result of fluctuations in prevailing exchange rates.

The assets and liabilities of the Company's subsidiaries are translated to Canadian dollars at the exchange rate on the reporting period date for presentation purposes. All resulting foreign currency differences are recorded in other comprehensive income in the Company's consolidated statements of comprehensive income (loss). As at March 31, 2018 compared to December 31, 2017, the Canadian dollar was 3% weaker relative to the US\$ and TT\$. As a result, a foreign currency translation gain of \$1,443,000 was recorded for the three months ended March 31, 2018 (2017 – \$267,000 loss).

### **Share-based compensation**

The Company has a share option plan pursuant to which options to purchase common shares of the Company may be granted by the Board of Directors to directors, officers, employees and consultants of the Company. The exercise price of each option may not be less than the closing price of the common shares prior to the date of grant. Compensation expense is recognized as the options vest. Unless otherwise determined by the Board of Directors, vesting typically occurs one third on each of the next three anniversaries of the date of the grant as recipients render continuous service to the Company, and the share options typically expire five years from the date of the grant.

The Company also has an incentive share option plan which provides for the grant of incentive share options to purchase common shares of the Company at a \$0.05 exercise price. A maximum of one million common shares have been approved for issuance under this plan. Unless otherwise determined by the Board of Directors, vesting typically occurs one third on each of the next three anniversaries of the date of the grant, and the incentive share options typically expire five years from the date of the grant.

The maximum number of common shares issuable on the exercise of outstanding share options and incentive share options at any time is limited to 10% of the issued and outstanding Company common shares. At March 31, 2018, share options and incentive share options outstanding represented 5.3% of the Company's outstanding common shares (December 31, 2017 – 5.3%).

On April 5, 2018, the Company granted 1,018,800 share options to officers and employees at an exercise price of \$0.22 per option. The share options have a five-year term and vest one third on each of the next three anniversaries of the grant date.

During the three months ended March 31, 2018, the Company recorded share-based compensation expenses of \$34,000 (2017 - \$56,000) as a result of the vesting of options.

### **Depletion and depreciation expense**

(\$000's unless otherwise indicated)	Three months ended March 31		% change
	2018	2017	
Depletion expense	1,114	978	14
On a per barrel basis	8.02	8.49	(6)
Depreciation expense	41	150	(73)
<b>Depletion and depreciation expense</b>	<b>1,155</b>	<b>1,128</b>	<b>2</b>

The Company's producing assets in Trinidad are subject to depletion expense. The net carrying value of producing assets is depleted using the unit of production method by reference to the ratio of production in the period over the related proven and probable reserves while also considering the estimated future development costs necessary to bring those reserves into production. Assets in the exploration phase are

not amortized. Depreciation expense is recorded based on corporate assets in Canada on a declining balance basis.

As at March 31, 2018, \$84,553,000 in future development costs were included in the Trinidad production asset cost bases for depletion calculation purposes (March 31, 2017 - \$70,870,000). For the three months ended March 31, 2018, per barrel depletion expenses decreased from the prior year equivalent period. The decrease reflected the effect of a higher depletable base due to increased development capital spending and future development costs.

First quarter 2018 depreciation expenses reduced by 73% from the equivalent 2017 period due to lower asset carrying values. The Company's oil service assets were leased to a third party effective October 1, 2017, resulting in \$nil Trinidad depreciation expenses booked in the first quarter of 2018 (2017 - \$101,000).

### ***Impairment***

Entities are required to conduct impairment test where there is an indication of impairment or reversal of an asset, and the test may be conducted for a cash-generating unit ("CGU") where an asset does not generate cash inflows that are largely independent of those from other assets. Impairment is recognized when the carrying value of an asset or group of assets exceeds its recoverable amount, defined as the higher of its value in use or fair value less costs of disposal. Any asset impairment that is recorded is recoverable to its original value less any associated depletion and depreciation expense should there be indicators that the recoverable amount of the asset has increased in value since the time of recording the initial impairment. Immediately before non-current assets are classified as held for sale, they are assessed for indicators of impairment or reversal of impairment and are measured at the lower of their carrying amount and fair value less costs of disposal, with any impairment loss or reversal of impairment recognized in net earnings. Touchstone assesses exploration asset and property and equipment indicators of impairment and impairment reversals on a quarterly basis. As future commodity prices remain volatile, impairment charges or recoveries could be recorded in future periods.

At March 31, 2018 and 2017, Touchstone evaluated its petroleum assets for indicators of any potential impairment or related reversal. As a result of these assessments, no indicators were identified, and no impairment or related reversal was recorded.

During the three months ended March 31, 2018, the Company impaired \$117,000 (2017 – \$86,000) relating to its East Brighton property given its estimated recoverable value was \$nil. 2018 additions were mainly accrued lease expenses and letter of credit holding costs. In the first quarter of 2018, the Company incurred a further \$85,000 impairment charge relating to its Cory Moruga exploration concession. The decommissioning liability associated with the property was increased based on changes in estimates, and the corresponding abandonment asset was impaired given the property's estimated recoverable value was \$nil.

### ***Decommissioning obligations and abandonment fund***

The Company's decommissioning obligation liabilities relate to future site restoration and well abandonment costs including the costs of production equipment removal and land reclamation based on current environmental regulations.

Pursuant to production and exploration licences with the MEEI, the Company is obligated to remit US\$0.25 per barrel sold into an escrow account in the name of the MEEI. The payments are used as a contingency fund for remediation of pollution arising from petroleum operations carried out under the licence and the eventual abandonment of wells and decommissioning of facilities used for operations conducted under the licence. The MEEI shall return the funds in the escrow account once all obligations in respect of environmental remediation are fulfilled to the satisfaction of the MEEI. Contributions to the fund are reflected on the statement of financial position as long-term abandonment fund assets.



With respect to decommissioning obligations associated with the Company's leases with Petrotrin, the Company is obligated for its proportional cost of all abandonments defined as its percentage of crude oil sold in a well in comparison to the well's cumulative historical production. The Company is not responsible for the decommissioning of existing infrastructure and sales facilities. The Company is obligated to remit US\$0.25 per barrel sold to Petrotrin into a joint well abandonment fund. These funds are used solely for well decommissioning. Any costs of wells that are abandoned during the relevant agreement term are credited against any future contributions of the well abandonment fund. Upon expiration of the relevant agreement, Petrotrin shall calculate the Company's total abandonment liability. If Touchstone's liability exceeds the well abandonment fund, the Company is obligated to pay the difference. Conversely, if the proceeds of the fund exceed the liability, the surplus shall be returned to Touchstone. These amounts are reflected on the statement of financial position as long-term abandonment fund assets.

As of March 31, 2018, the Company classified \$1,121,000 of accrued or paid contributions into abandonment funds as long-term decommissioning obligation funds (December 31, 2017 - \$1,049,000).

Pursuant to its Petrotrin operating agreements, the Company funds Petrotrin's US\$0.25 per barrel obligation with respect Petrotrin's head licence with the MEEI. As the Company cannot access the contributions for its future well abandonments and all contributions are non-refundable, the payments are expensed as incurred. Additionally, the Company is obligated to remit US\$0.03 per barrel to Petrotrin into a general abandonment fund. The proceeds are used as a contingency fund for the decommissioning and removal of infrastructure and facilities within a property, are non-refundable, and are expensed as incurred.

The Company estimated the net present value of the cash flows required to settle its decommissioning obligations to be \$12,361,000 at March 31, 2018 based on a total inflation adjusted future liability of \$40,378,000 (December 31, 2017 - \$11,853,000 and \$39,193,000). At March 31, 2018, decommissioning obligations were valued using a long-term risk-free rate of 6.1% and a long-term inflation rate of 3.3% (December 31, 2017 – 6.1% and 3.3%). Accretion charges of \$83,000 for the three months and year ended March 31, 2018 (2017 - \$40,000) were recognized to reflect the increase in decommissioning obligation associated with the passage of time.

Decommissioning obligation details as at March 31, 2018 were as follows:

<b>Number of net well locations</b>	<b>Undiscounted balance (\$000's)</b>	<b>Inflation adjusted balance (\$000's)</b>	<b>Discounted balance (\$000's)</b>
<b>859</b>	<b>20,142</b>	<b>40,378</b>	<b>12,361</b>

Environmental stewardship is a core value at Touchstone, and abandonment and reclamation activities are made in a prudent, responsible manner with the oversight of the Board. Decommissioning liabilities are considered critical accounting estimates. There are significant uncertainties related to decommissioning expenditures, and the impact on the consolidated financial statements could be material. The eventual timing of and costs for these expenditures could differ from current estimates. Further information regarding decommissioning liabilities for the three months ended March 31, 2018 is included in Note 8 "*Decommissioning Obligations and Abandonment Fund*" to the Company's March 31, 2018 unaudited interim consolidated financial statements.

## Capital Expenditures and Dispositions

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### Exploration asset expenditures

(\$000's)	Three months ended March 31		% change
	2018	2017	
Lease payments	178	153	
Geological	42	-	
Capitalized G&A	8	20	
Other	-	15	
<b>Exploration asset expenditures</b>	<b>228</b>	<b>188</b>	<b>21</b>

Exploration asset expenditures include asset additions in areas that have been determined to be in the exploration phase.

The Company incurred \$228,000 in exploration asset expenditures during the three months ended March 31, 2018. The expenditures mainly related to annual head licence costs for the Ortoire and East Brighton properties. Geological costs of \$45,000 and capitalized G&A of \$8,000 were related to work performed on the Ortoire property during the three months ended March 31, 2018.

### Property and equipment (development) expenditures

(\$000's)	Three months ended March 31		% change
	2018	2017	
Drilling and completions	3,362	249	
Capitalized G&A	259	196	
Corporate assets / other	-	101	
<b>Property and equipment expenditures</b>	<b>3,621</b>	<b>546</b>	<b>100</b>

During the three months ended March 31, 2018, the Company incurred \$3,621,000 in property and equipment capital expenditures, as the Company drilled two wells and spudded a third well on March 30, 2018. In addition, five recompletions were performed in the first quarter of 2018. In the 2017 comparative quarter, the Company recompleted five wells.

### Capital lease

The Company entered into a five-year, US\$1,836,000 contractual agreement to lease its four service rigs and ancillary equipment to a third party on October 1, 2017. The lease arrangement also included the Company's coil tubing unit that was previously leased to the same party on May 1, 2015. The lease bears a fixed interest rate of 8% per annum, compounded and payable monthly. Principal payments commenced in January 2018, and the Company continues to hold title to the assets until all principal and associated interest payments have been collected.

The lease arrangement was accounted for as a finance lease, as substantially all of the risks and rewards of ownership are held by the lessee. The Company's finance lease receivable was \$2,341,000, of which \$1,838,000 was classified as long-term other assets as of March 31, 2018 (December 31, 2017 - \$2,308,000 and \$1,817,000).

## Liquidity and Capital Resources

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Touchstone's long-term goal is to fund current period capital expenditures and reclamation expenditures using only funds from operations. Stewardship of the Company's capital structure is managed through its financial and operating forecast process. The forecast of the Company's future cash flows is based on estimates of production, crude oil prices, capital expenditures, royalty expenses, operating expenses, general and administrative expenses and other investing and financing activities. The forecast is regularly

updated based on changes in commodity prices, capital expenditures, production expectations and other factors that in the Company's view would impact cash flow.

The Company's objective is to maintain net debt to trailing twelve-month funds flow from operations at or below a level of 3.0 to 1. While the Company may exceed this ratio from time to time, efforts are made after a period of variation to bring the measure back in line. The Company also monitors its capital management through the net debt to net debt plus equity ratio. The Company's strategy is to utilize more equity than debt, thereby targeting net debt to net debt plus shareholders' equity at a ratio of less than 0.4 to 1.

(\$000's)	Target measure	March 31, 2018	December 31, 2017
Working capital surplus <sup>(1)</sup>		(4,922)	(6,808)
Principal long-term portion of term loan		14,190	15,000
Net debt <sup>(2)</sup>		9,268	8,192
Shareholders' equity		39,811	38,204
Net debt plus equity		49,079	46,396
Trailing twelve-month funds flow from operations		5,318	3,110
<b>Net debt to funds flow from operations</b>	<b>&lt; 3.0 times</b>	<b>1.7</b>	<b>2.6</b>
<b>Net debt to net debt plus equity</b>	<b>&lt; 0.4 times</b>	<b>0.2</b>	<b>0.2</b>

Notes:

- (1) Working capital surplus is a Non-GAAP measure and is calculated as current assets less current liabilities as they appear on the consolidated statements of financial position.
- (2) See "Non-GAAP Measures".

Touchstone exited the quarter with cash of \$10,353,000, a working capital surplus of \$4,922,000, and a \$15,000,000 principal term loan balance (\$810,000 of which was included in current liabilities). The Company must continue to maintain a minimum cash reserves balance of \$5,000,000 on a quarterly basis in accordance with its term loan, the amount of which can be reduced to \$2,500,000 if the Company meets certain financial thresholds or raises additional equity.

### **Restricted cash and cash equivalents**

As at March 31, 2018, the Company had cash collateralized bonds totaling US\$299,000 (\$386,000) related to its work commitments on its Petrotrin concessions (December 31, 2017 – US\$299,000 and \$376,000). The balance is classified as long-term restricted cash and cash equivalents on the statement of financial position as the bonds expire at the expiration of the relevant licence agreement.

### **Term loan**

On November 23, 2016, the Company completed an arrangement for a \$15,000,000, five-year term loan agreement from a Canadian investment fund. The term loan matures on November 23, 2021 with no mandatory repayment of principal until January 1, 2019. The Company is required to repay \$810,000 per quarter commencing on January 1, 2019 through October 1, 2021, and the then outstanding principal balance is repayable on the maturity date. The term loan bears a fixed interest rate of 8% per annum, compounded and payable quarterly.

Touchstone may prepay any principal portion of the term loan at any time after May 23, 2018 and if it does so will incur the following prepayment fees:

- from May 23, 2018 to November 23, 2018, a fee of 3% of the amount prepaid;
- from November 24, 2018 to November 23, 2019, a fee of 2% of the amount prepaid; and

- from November 24, 2019 to November 22, 2021, a fee of 1% of the amount prepaid.

In connection with the term loan, the Company has granted the lender a production payment equal to 1% of total petroleum sales from then current Company land holdings in Trinidad. The production payments are payable until October 31, 2021 regardless of any repayment or prepayment of the term loan. The term loan and the Company's obligations in respect of the production payment are principally secured by fixed and floating security interests over all present and after acquired assets of the Company and its subsidiaries.

The production payment obligation is governed by a separate agreement between the parties. The payment is defined as 1% of total sale proceeds, which is defined as the gross proceeds from the sale of the aggregate gross production attributable to the Company's participating interest in all then current Trinidad blocks. The payment is calculated quarterly and payable 35 days subsequent to the end of each fiscal quarter. Touchstone has the option, concurrent with repayment of the term loan in full, to buyout the production payment obligation. The buyout shall be negotiated by both parties and calculated by the Company as prepared by reference to internal forecasts discounted at 8% per annum.

At inception, the debt instrument was determined to be comprised of two components: the term loan and the production payment obligation. The term loan was measured at fair value, net of all transaction fees, using a discount rate of 12%. The term loan balance less transaction costs is unwound using the effective interest rate method to the principal value at maturity with a corresponding non-cash accretion charge to net earnings.

The production payment obligation was initially measured at fair value, based on estimated future production and pricing at the inception of the loan and a discount rate of 15%. The obligation was revalued at March 31, 2018 based on increased estimated future production and updated forward crude oil pricing discounted by 15%, resulting in a revaluation loss of \$159,000 recognized during the three months ended March 31, 2018 (2017 - \$nil).

The following is a continuity schedule of the term loan and associated liabilities for the specified periods:

(\$000's)	Term loan liability	Royalty liability	Total
<b>Balance, January 1, 2017</b>	<b>13,296</b>	<b>1,200</b>	<b>14,496</b>
Revaluation loss	-	166	166
Accretion	550	-	550
Payments	-	(319)	(319)
<b>Balance, December 31, 2017</b>	<b>13,846</b>	<b>1,047</b>	<b>14,893</b>
Revaluation loss	-	159	159
Accretion	93	-	93
Payments	-	(104)	(104)
<b>Balance, March 31, 2018</b>	<b>13,939</b>	<b>1,102</b>	<b>15,041</b>
Current	810	310	1,120
Non-current	13,129	792	13,921
<b>Term loan and associated liabilities</b>	<b>13,939</b>	<b>1,102</b>	<b>15,041</b>

The term loan arrangement contains industry standard representations and warranties, positive and negative covenants and events of default. The financial covenants and the Company's estimated position as at March 31, 2018 were as follows:

<b>Covenant</b>	<b>Covenant threshold</b>	<b>Three months ended March 31, 2018</b>
Cash reserves (\$000's)	> 5,000	<b>10,353</b>
Net funded debt to equity ratio <sup>(2)</sup>	< 0.50 times	<b>0.16 times<sup>(1)</sup></b>
Net funded debt to EBITDA ratio <sup>(3)</sup>	< 2.50 times	<b>0.62 times<sup>(1)</sup></b>

Notes:

- (1) Estimated position subject to final approval by the lender.
- (2) Net funded debt is defined as interest-bearing debt less cash reserves. Equity is defined as book value of shareholders' equity less accumulated other comprehensive income (loss).
- (3) Means the ratio of net funded debt to EBITDA for the trailing twelve-month period. EBITDA is defined as net earnings before interest, income taxes and non-cash items.

Pursuant to the term loan agreement, a failure of any covenant constitutes an event of default. Upon an event of default, the lender can declare the principal loan balance and any accrued interest immediately due and payable. The Company routinely reviews the term loan covenants based on actual and forecasted results and can make changes to development and exploration plans to comply with the covenants. The Company is committed to having an adaptable capital expenditure program that can be adjusted to a tightening of liquidity sources if necessary.

### **Liquidity risk**

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. Liquidity risk also includes the risk of not being able to liquidate assets in a timely manner at a reasonable price. The Company's approach to managing liquidity is to ensure that it will have sufficient liquidity to meet liabilities when due, under both normal and unusual conditions without incurring unacceptable losses or jeopardizing the Company's business objectives. The Company manages this risk by preparing cash flow forecasts to assess whether additional funds are required. The Company's liquidity is dependent on the Company's expected business growth and changes in its business environment.

To manage its capital structure in a period of low commodity prices, the Company may reduce its fixed cost structure, adjust capital spending, issue new equity or seek additional sources of debt financing. The Company will continue to manage its expenditures to reflect current financial resources in the interest of sustaining long-term viability. Undiscounted cash outflows relating to financial liabilities as at March 31, 2018 were as follows:

<i>(\$000's)</i>	<b>Undiscounted amount</b>	<b>Less than 1 year</b>	<b>1 – 3 years</b>	<b>4 – 5 years</b>
Accounts payable and accrued liabilities	14,310	14,310	-	-
Income taxes payable	3,287	3,287	-	-
Term loan and associated liabilities	15,000	810	6,480	7,710
<b>Financial liabilities</b>	<b>32,597</b>	<b>18,407</b>	<b>6,480</b>	<b>7,710</b>

### **Risk Management**

Management of cash flow variability is an integral component of Touchstone's business strategy. Changing business conditions are monitored regularly and, where material, reviewed with the Board of Directors to establish risk management guidelines used by Management to carry out the Company's strategic risk management program. The risk exposure inherent in the movements of the price of crude oil and fluctuations in Cdn\$:US\$, Cdn\$:TT\$ and US\$:TT\$ exchange rates are all proactively reviewed by Touchstone and may be managed through the use of derivative contracts as considered appropriate.

The Company has elected not to apply IFRS prescribed “hedge accounting” rules. Accordingly, the fair value of financial derivative contracts is recorded at each period-end. The fair value may change substantially from period to period depending on market conditions. As a result, net earnings may fluctuate considerably based on the period ending commodity forward strip prices compared to the prices in any derivative contracts.

### **Commodity price risk**

The Company is exposed to commodity price movements as part of its operations, particularly in relation to prices received for its oil production. Commodity prices for oil are impacted by the world and continental/regional economy and other events that dictate the levels of supply and demand. Consequently, these changes could also affect the value of the Company’s properties, the level of spending for exploration and development and the ability to meet obligations as they come due.

In the first quarter of 2018, the Company entered into the following crude oil financial derivative contracts for total costs of US\$153,000 (\$190,000) to mitigate its exposure to fluctuations in commodity prices:

<b>Oil contracts</b>	<b>Volume</b>	<b>Pricing point</b>	<b>Strike price</b>	<b>Term</b>
Put options	500 barrels per day	Brent ICE	US\$55.00 per barrel	March 1, 2018 to Dec. 31, 2018

The Company recognized the premium for the put options as a derivative financial asset. The derivatives are subsequently recorded at their estimated fair value based on the difference between the contracted price and the period-end forward price using quoted market prices. As at March 31, 2018, the Company recorded a financial derivative asset of \$125,000 related to the put options (December 31, 2017 - \$nil).

To further manage commodity price risk, the Company may reduce its fixed operating and administrative cost structure, reduce capital expenditures, issue new equity or seek additional sources of debt should forward commodity pricing materially decrease. The Company will continue to monitor forward commodity prices and may enter future commodity based risk management contracts to reduce the volatility of petroleum sales and protect future development capital programs.

### **Foreign currency risk**

Foreign exchange risk arises from changes in foreign exchange rates that may affect the fair value or future cash flows of the Company’s financial assets or liabilities. As the Company primarily operates in Trinidad, fluctuations in the exchange rate between the Canadian dollar and the TT\$ can have a significant effect on reported results. Given that the TT\$ is loosely pegged to the US\$, the underlying risk is based on movements between the Canadian dollar and the US\$ (see “*Foreign exchange and foreign currency translation*”).

The Company’s foreign currency policy is to monitor foreign currency risk exposure in its areas of operations and mitigate that risk where possible by matching foreign currency denominated expenses with revenues denominated in foreign currencies. The Company attempts to limit its exposure to foreign currency through collecting and paying foreign currency denominated balances in a timely fashion. The Company had no contracts in place to manage foreign currency risk as at or during the three months ended March 31, 2018.

### **Interest rate risk**

Interest rate risk arises from changes in market interest rates that may affect net earnings, cash flows and valuations. The Company is not exposed to interest rate risk as its term loan interest rate is fixed in nature.

## Contractual Obligations, Commitments and Guarantees

In the normal course of operations, the Company executes agreements that provide for indemnification and guarantees to counterparties in transactions such as the sale of assets. The Company indemnifies its directors and officers against any and all claims or losses reasonably incurred in the performance of their services to the Company to the extent permitted by law. The Company maintains liability insurance for its officers and directors. The Company is party to various legal claims associated with the ordinary conduct of business, and the Company does not expect that these claims will have a material impact on its financial position.

The Company has minimum work obligations under various operating agreements with Petrotrin, exploration commitments under exploration licence and production agreements with the MEEI and various lease commitments for office space and equipment. As at March 31, 2018, the Company's estimated contractual capital requirements over the next three years and thereafter were as follows:

(\$000's)	Total	2018	2019	2020	Thereafter
Operating agreement commitments					
Coora block	2,132	2,081	25	26	-
WD-4 block	110	28	40	42	-
WD-8 block	2,197	2,098	48	51	-
New Dome block	132	52	11	57	12
South Palo Seco block	1,250	445	477	161	167
Exploration agreement commitments					
Ortoire block	10,743	227	6,960	3,556	-
East Brighton block	3,867	334	3,046	487	-
Office leases	1,239	331	320	306	282
Equipment leases	657	245	221	188	3
<b>Minimum payments</b>	<b>22,327</b>	<b>5,841</b>	<b>11,148</b>	<b>4,874</b>	<b>464</b>

Under the terms of its operating agreements, the Company must fulfill the minimum work obligations on an annual basis over the specific licence term. In aggregate, the Company is obligated to drill 12 wells and perform 18 well recompletions prior to the end of 2021. As of the date of this MD&A, nine wells and 13 well recompletions have been completed with respect to these obligations (see "Operating Agreements"). The Company has provided US\$299,000 in cash collateralized guarantees to Petrotrin to support its operating agreement work commitments (see "Restricted cash and cash equivalents").

The Company's March 31, 2018 estimated costs and timing of its future Ortoire exploration commitments, which included acquiring and processing 85-line kilometres of 2D seismic and the drilling of four vertical wells, were as follows:

(\$000's)	Total	2018	2019	2020	Thereafter
Lease payments	875	227	317	331	-
2D seismic	3,097	-	3,097	-	-
Drilling commitments	6,771	-	3,546	3,225	-
<b>Minimum payments</b>	<b>10,743</b>	<b>227</b>	<b>6,960</b>	<b>3,556</b>	<b>-</b>

The Company's March 31, 2018 estimated costs and timing of its future East Brighton exploration commitments, which included the drilling of one well to a total depth of 5,000 true vertical feet, were as follows:

(\$000's)	Total	2018	2019	2020	Thereafter
Lease payments	1,287	334	466	487	-
Drilling commitments	2,580	-	2,580	-	-
<b>Minimum payments</b>	<b>3,867</b>	<b>334</b>	<b>3,046</b>	<b>487</b>	<b>-</b>

The Company has provided the MEEI with a US\$2,150,000 guarantee in the form of a letter of credit to support exploration work commitments under its East Brighton block. Export Development Canada ("EDC") has provided a performance security guarantee to support the full value of the letter of credit issued by Touchstone. The letter of credit may be reduced from time to time to reflect any work performed on the block.

### Off-balance Sheet Arrangements

Touchstone has certain equipment and office lease agreements reflected in the contractual obligations and commitments table above which were entered in the normal course of operations. All leases are currently treated as operating leases whereby the lease payments are included in operating expenses or G&A expenses depending on the nature of the lease. No asset or liability value has been assigned to these leases on the statement of financial position as of March 31, 2018.

As disclosed above, the Company has a US\$2,150,000 letter of credit that is secured by EDC. This balance was not included on the statement of financial position as at March 31, 2018.

### Financial Instruments

On January 1, 2018, as a result of the adoption of IFRS 9 *Financial Instruments* ("IFRS 9"), the Company changed the classification of its financial instruments as follows:

Financial Instrument	Measurement Category	
	Previous	New (IFRS 9)
Cash	Held-for-trading (FVTPL)	Amortized cost
Accounts receivable	Loans and receivables (amortized cost)	Amortized cost
Financial derivatives	FVTPL	FVTPL
Restricted cash	Held-for-trading (FVTPL)	Amortized cost
Accounts payable and accrued liabilities	Other financial liabilities (amortized cost)	Amortized cost
Income taxes payable	Other financial liabilities (amortized cost)	Amortized cost
Term loan and associated liabilities	Other financial liabilities (amortized cost)	Amortized cost

The classification of cash and restricted cash and cash equivalents were the only instruments with changes in their classification. There was no difference in the measurement of these instruments under IFRS 9 due to the short-term and liquid nature of these financial assets (see "*Changes in Accounting Policies*").



## Share Information

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The Company is authorized to issue an unlimited number of voting common shares without nominal or par value. The following table summarizes the outstanding common shares, share options and incentive share options as at the date of this MD&A, March 31, 2018 and December 31, 2017:

	May 14, 2018	March 31, 2018	December 31, 2017
Common shares outstanding	129,021,428	129,021,428	129,021,428
Share options outstanding	7,864,640	6,845,840	6,870,840
Incentive share options outstanding	15,000	15,000	15,000
<b>Fully diluted common shares</b>	<b>136,901,068</b>	<b>135,882,268</b>	<b>88,906,683</b>

## Business Risks

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For a full understanding of risks that affect the Company, the following should be read in conjunction with the Company's December 31, 2017 Annual Information Form dated March 26, 2018, which can be found on the Company's SEDAR profile ([www.sedar.com](http://www.sedar.com)).

The Company is exposed to a variety of risks including, but not limited to, operational, financial, competitive, political and environmental risks. As a participant in the oil and gas industry, the Company is exposed to a high level of exploration and production risk, upon which there is no assurance that hydrocarbon reserves will be discovered and economically produced. Operational risks include competition, reservoir performance uncertainties, well blow-outs and other operating hazards, lack of infrastructure or transportation to access markets and monetize reserves, and regulatory, environment and safety concerns. The Company works to mitigate these risks by employing highly skilled personnel and utilizing available technology. The Company also maintains a corporate insurance program consistent with industry practices to protect against insurable losses.

The Company is exposed to normal financial risks inherent in the oil and gas industry including commodity price risk, exchange rate risk, interest rate risk and credit risk. The Company continuously monitors opportunities to use financial instruments to manage exposure to fluctuations in foreign exchange and commodity prices. The Company operates the majority of its properties and, therefore, has significant control over the timing and costs related to exploration commitments and development opportunities. From time to time, the Company may have to raise additional funds to finance business development activities. The Company's ability to raise additional capital will depend on a number of factors such as general economic and market conditions that are beyond the Company's control.

The Company is operating under a number of expired licences. See "*Operating Agreements*" for a discussion of these risks.

## Changes in Accounting Policies

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### ***Adoption of new accounting policies***

Effective January 1, 2018, the Company adopted IFRS 9 *Financial Instruments*, which replaced IAS 39 *Financial Instruments: Recognition and Measurement*. The adoption of IFRS 9 did not result in any adjustments to the measurement of financial instruments, and no adjustment to retained earnings was required.

Effective January 1, 2018, the Company adopted IFRS 15 *Revenue from Contracts with Customers* ("IFRS 15"). IFRS 15 established a comprehensive framework for determining whether, how much, and when revenue from contracts with customers is recognized. The adoption of IFRS 15 did not impact the timing or measurement of revenue, and no adjustment to retained earnings was required.

Further information regarding the adoption of new accounting policies is included in Note 3 “*Changes in Accounting Policies*” to the Company’s March 31, 2018 unaudited interim consolidated financial statements.

### ***Future changes in accounting policies***

The Company will be required to adopt IFRS 16 *Leases* on January 1, 2019. Further information regarding future changes in accounting policies is included in Note 3 “*Changes in Accounting Policies*” to the Company’s March 31, 2018 unaudited interim consolidated financial statements.

### **Significant Accounting Judgments, Estimates and Assumptions**

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The preparation of financial statements in conformity with IFRS requires Management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, revenues and expenses. Actual results may differ from estimates, and those differences may be material. The estimates and assumptions used are subject to updates based on experience and the application of new information. Estimates and underlying assumptions are reviewed on an ongoing basis, and any revisions to accounting estimates are recognized in the period in which the estimates are revised.

There were no changes to the Company’s significant judgments, estimates or assumptions used in applying accounting policies during the three months ended March 31, 2018. Further details on the Company’s significant accounting policies and significant accounting judgements, estimates and assumptions can be found in Note 5 “*Use of Estimates, Judgements and Assumptions*” to the December 31, 2017 audited consolidated financial statements.

### **Control Environment**

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The Company is required to comply with National Instrument 52-109 “*Certification of Disclosure in Issuers’ Annual and Interim Filings*”. The certification of interim filings for the interim period ended March 31, 2018 requires that the Company disclose in the interim MD&A any changes in Touchstone’s internal controls over financial reporting (“ICFR”) that occurred during the period that have materially affected, or are reasonably likely to materially affect, the Company’s ICFR. The Company confirms that no such changes were made to ICFR or disclosure controls and procedures during the three months ended March 31, 2018.

ICFR is a process designed to provide reasonable assurance that all assets are safeguarded; transactions are appropriately authorized; and to facilitate the preparation of relevant, reliable and timely information. Internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Furthermore, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Advisory on Forward-Looking Statements**

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Certain information regarding Touchstone set forth in this MD&A, including assessments by the Company’s Management of the Company’s plans and future operations, contains forward-looking statements that involve substantial known and unknown risks and uncertainties. All statements other than statements of historical fact may be forward-looking statements. Forward-looking statements are often, but not always, identified by the use of words such as “seek”, “anticipate”, “plan”, “continue”, “estimate”, “expect”, “may”, “will”, “project”, “predict”, “potential”, “target”, “intend”, “could”, “might”, “should”, “believe” and other similar expressions.

Such statements represent the Company's internal projections, estimates or beliefs concerning, among other things, future growth, results of operations, production rates and production decline rates, the magnitude of and ability to recover oil and gas reserves, plans for and results of drilling activity, well abandonment costs, the ability to secure necessary personnel, equipment and services, environmental matters, future commodity prices, changes to prevailing regulatory, royalty, tax and environmental laws and regulations, the impact of competition, future capital and other expenditures (including the amount, nature and sources of funding thereof), future financing sources, business prospects and opportunities, risk that the Company will not be able to obtain contract extensions or fulfill the contractual obligations required to retain its rights to explore, develop and exploit any of its properties and risks related to lawsuits. Although the Company believes that the expectations reflected in the forward-looking statements are reasonable, it cannot guarantee future results, levels of activity, performance or achievement since such expectations are inherently subject to significant business, economic, operational, competitive, political and social uncertainties and contingencies. Many factors could cause the Company's actual results to differ materially from those expressed or implied in any forward-looking statements made by, or on behalf of, Touchstone.

In particular, forward-looking statements contained in this MD&A include, but are not limited to, statements with respect to:

- the Company's business and operational strategies, including targeted jurisdictions and technologies used to execute its strategies;
- financial and business prospects and financial outlook;
- the Company's future capital expenditure programs, including the anticipated timing, allocation and costs thereof and the method of funding;
- crude oil production levels, including estimated field production levels;
- the performance characteristics of the Company's oil and natural gas properties;
- the quantity and estimated future net revenue from oil and natural gas reserves and the projections of market prices and costs;
- timing of and the Company's ability to develop unproved reserves;
- expectations regarding the ability of the Company to raise capital and to continually add to reserves through acquisitions and development;
- future development and exploration activities to be undertaken in various areas and timing thereof, including the fulfillment of minimum work obligations and exploration commitments;
- terms and estimated future expenditures of the Company's contractual commitments and their timing of settlement;
- terms and title of exploration and production contracts and the expected renewal of certain contracts;
- the Company's expectations regarding its ability to obtain contract extensions or fulfill the contractual obligations required to retain its rights to explore, develop and exploit any of its undeveloped properties;
- receipt of anticipated or future regulatory approvals;
- expected levels of operating costs, general and administrative costs and other costs associated with the Company's business;
- the Company's risk management strategy and the future use of commodity derivatives to manage movements in the price of crude oil;
- treatment under governmental regulatory regimes and tax laws;

- tax horizon, royalty rates and future tax and royalty rates enacted in the Company's areas of operations;
- the Company's position related to its uncertain tax positions;
- foreign currency risk and the ability to reverse unrealized foreign exchange gains and losses in the future;
- the Company's future sources of liquidity;
- the Company's future compliance with its term loan covenants;
- the potential of future acquisitions or dispositions;
- general economic and political developments in Trinidad;
- estimated amounts, timing and the anticipated sources of funding for the Company's decommissioning obligations;
- effect of business and environmental risks on the Company; and
- the statements under "*Significant Accounting Judgments, Estimates and Assumptions*".

Many factors could cause the Company's actual results to differ materially from those expressed or implied in any forward-looking statements made by, or on behalf of, the Company. The Company is exposed to numerous operational, technical, financial and regulatory risks and uncertainties, many of which are beyond its control and may significantly affect anticipated future results. The Company is exposed to risks associated with negotiating with foreign governments as well as country risk associated with conducting international activities. Operations may be unsuccessful or delayed as a result of competition for services, supplies and equipment, mechanical and technical difficulties, ability to attract and retain qualified employees on a cost-effective basis, commodity and marketing risk. The Company is subject to significant drilling risks and uncertainties including the ability to find crude oil reserves on an economic basis and the potential for technical problems that could lead to well blow-outs and environmental damage. The Company is exposed to risks relating to the inability to obtain timely regulatory approvals, surface access, access to third party gathering and processing facilities, transportation and other third party related operation risks. The Company is subject to industry conditions including changes in laws and regulations, the adoption of new environmental laws and regulations and changes in how they are interpreted and enforced. There are uncertainties in estimating the Company's reserve base due to the complexities in estimated future production, costs and timing of expenses and future capital. The Company is subject to the risk that it will not be able to fulfill the contractual obligations required to retain its rights to explore, develop and exploit any of its properties. The financial risks the Company is exposed to include, but are not limited to, the impact of general economic conditions in Canada and Trinidad, continued volatility in market prices for crude oil, the impact of significant declines in market prices for oil, the ability to access sufficient capital from internal and external sources, changes in income tax laws or changes in tax laws, royalties and incentive programs relating to the Trinidad oil and gas industry, fluctuations in interest rates, and fluctuations in exchange rates. The Company is subject to local regulatory legislation, the compliance with which may require significant expenditures and non-compliance with which may result in fines, penalties or production restrictions or the termination of licence, exploration, lease operating or farm-in rights related to the Company's crude oil and gas interests in Trinidad. Readers are cautioned that the foregoing list of risk factors is not exhaustive. Additional information on these and other factors that could affect the Company's operations and financial results are included in reports on file with Canadian securities regulatory authorities and may be accessed through the SEDAR website ([www.sedar.com](http://www.sedar.com)).

Management has included the above summary of assumptions and risks related to forward-looking statements and other information provided in this MD&A in order to provide shareholders and investors with a more complete perspective on the Company's current and future operations, and such information may not be appropriate for other purposes. Actual results, performance or achievement could differ materially from that expressed in or implied by any forward-looking statements or information in this MD&A, and accordingly, investors should not place undue reliance on any such forward-looking

statements or information. Further, any forward-looking statement or information speaks only as of the date on which such statement is made, and Touchstone undertakes no obligation to update any forward-looking statements or information to reflect information, events, results, circumstances or otherwise after the date on which such statement is made or to reflect the occurrence of unanticipated events, except as required by law, including securities laws. All forward-looking statements and information contained in this MD&A and other documents of Touchstone are qualified by such cautionary statements. New factors emerge from time to time, and it is not possible for Management to predict all of such factors and to assess in advance the impact of each such factor on Touchstone's business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

## Non-GAAP Measures

The MD&A contains terms commonly used in the oil and natural gas industry, including funds flow from operations per share, operating netback and net debt. These terms do not have a standardized meaning under IFRS and may not be comparable to similar measures presented by other companies. Shareholders and investors are cautioned that these measures should not be construed as alternatives to cash provided by operating activities, net income, total liabilities, or other measures of financial performance as determined in accordance with GAAP. Management uses these non-GAAP measures for its own performance measurement and to provide stakeholders with measures to compare the Company's operations over time.

The Company calculates funds flow from operations per share by dividing funds flow from operations by the weighted average number of common shares outstanding during the applicable period.

The Company uses operating netback as a key performance indicator of field results. Operating netback is presented on a per barrel basis and is calculated by deducting royalties and operating expenses from petroleum sales. If applicable, the Company also discloses operating netback both prior to realized gains or losses on derivatives and after the impacts of derivatives are included. Realized gains or losses represent the portion of risk management contracts that have settled in cash during the period, and disclosing this impact provides Management and investors with transparent measures that reflect how the Company's risk management program can impact netback metrics. The Company considers operating netback to be a key measure as it demonstrates Touchstone's profitability relative to current commodity prices. This measurement assists Management and investors in evaluating operating results on a per barrel basis to analyze performance on a historical basis. The following table calculates operating netback for the periods indicated:

(\$000's unless otherwise indicated)	Three months ended March 31	
	2018	2017
Petroleum sales	10,384	7,391
Royalties	(2,955)	(2,422)
Operating expenses	(2,772)	(2,244)
Operating netback	4,657	2,725
Production (bbls)	138,898	115,201
<b>Operating netback (\$/bbl)</b>	<b>33.53</b>	23.66

Net debt is calculated by summing the Company's working capital and the principal (undiscounted) amount of long-term debt. Working capital is calculated as current assets less current liabilities as they appear on the statements of financial position. The Company uses this information to assess its true debt and liquidity position and to manage capital and liquidity risk.

The following table summarizes net debt for the periods indicated:

(\$000's)	March 31, 2018	December 31, 2017
Current assets	(23,639)	(23,107)
Current liabilities	18,717	16,299
Principal long-term portion of term loan	14,190 <sup>(1)</sup>	15,000
<b>Net debt</b>	<b>9,268</b>	<b>8,192</b>

Note:

(1) Represents the \$15,000,000 principal term loan balance less \$810,000 current portion included in current liabilities on the statement of financial position as at March 31, 2018.

## Summary of Quarterly Results

The following is a summary of the unaudited quarterly results of the Company for the eight most recently completed fiscal quarters:

Three months ended	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017
<b>Operating</b>				
Average daily production (bbls/d)	1,543	1,448	1,437	1,334
Brent benchmark price <sup>(1)</sup> (US\$/bbl)	66.86	61.45	52.10	49.55
Operating netback <sup>(2)</sup> (\$/bbl)	33.53	22.14	24.46	19.88
<b>Financial (\$000's except share and per share amounts)</b>				
Petroleum sales	10,384	9,308	7,885	7,436
Funds flow from operations	2,601	892	1,387	438
Per share – basic and diluted <sup>(2)</sup>	0.02	0.01	0.01	0.01
Net earnings (loss)	125	3,653	(1,203)	(1,848)
Per share – basic and diluted	0.01	0.03	(0.01)	(0.02)
Capital expenditures				
Exploration	228	330	202	520
Development	3,621	763	1,889	4,940
	3,849	1,093	2,091	5,460
Net debt <sup>(2)</sup>				
Working capital surplus	(4,922)	(6,808)	(402)	(1,186)
Principal long-term portion of term loan	14,190	15,000	15,000	15,000
	9,268	8,192	14,598	13,814
Weighted average shares outstanding				
Basic	129,021,428	105,955,000	103,137,143	84,236,044
Diluted	129,691,693	106,542,151	103,137,143	84,236,044
Outstanding shares - end of period	129,021,428	129,021,428	103,137,143	103,137,143

Notes:

(1) Source: US Energy Information Administration.

(2) See "Non-GAAP Measures".

Three months ended	March 31, 2017	December 31, 2016	September 30, 2016	June 30, 2016
<b>Operating</b>				
Average daily production (bbls/d)	1,280	1,245	1,276	1,322
Operating netback <sup>(1)</sup> (\$/bbl)	23.66	23.40	19.02	16.21
<b>Financial</b> (\$000's except share and per share amounts)				
Petroleum sales	7,391	7,084	6,169	5,996
Funds flow from operations	393	353	1,567	3,278
Per share – basic and diluted <sup>(1)</sup>	0.01	0.01	0.02	0.04
Net loss	(1,549)	(7,154)	(702)	(2,553)
Per share – basic and diluted	(0.02)	(0.09)	(0.01)	(0.03)
Capital expenditures				
Exploration	188	553	847	476
Development	546	819	327	(340)
	734	1,372	1,174	136
Net debt <sup>(1)</sup>	9,416	14,154	4,115	4,188
Weighted average shares outstanding				
Basic and diluted	83,137,143	83,137,143	83,137,143	83,125,605
Outstanding shares - end of period	83,187,143	83,187,143	83,187,143	83,187,143

Note:

(1) See "Non-GAAP Measures".

The Company's petroleum sales and funds flow from operations are significantly impacted by changes in production volumes and fluctuations in commodity prices. In addition, net earnings and total asset values are impacted by exploration asset and development property and equipment impairments and reversals.

In response to the decrease in crude oil prices, the Company decreased 2016 and first quarter 2017 capital and operational spending, which reduced crude oil production and operating cash flows.

## Currency and References to Touchstone

All information included in this MD&A is shown on a Canadian dollar basis unless otherwise stated. Tabular amounts herein are in thousands of Canadian dollars, and the amounts in text are rounded to thousands of Canadian dollars. For convenience, references in this document to the "Company", "we", "us", "our", and "its" may, where applicable, refer only to Touchstone.

## Additional Information

Additional information regarding Touchstone Exploration Inc., including Touchstone's Annual Information Form, can be accessed online on SEDAR at [www.sedar.com](http://www.sedar.com) or from the Company's website at [www.touchstoneexploration.com](http://www.touchstoneexploration.com).

## CORPORATE INFORMATION

### DIRECTORS

**John D. Wright**  
*Chairman of the Board*

**Paul R. Baay**

**Kenneth R. McKinnon**

**Peter Nicol**

**Stanley T. Smith**

**Thomas E. Valentine**

**Harrie Vredenburg**

### EXECUTIVE OFFICERS

**Paul R. Baay**  
*President and Chief Executive Officer*

**Scott Budau**  
*Chief Financial Officer*

**James Shipka**  
*Chief Operating Officer*

### STOCK EXCHANGE LISTING

Toronto Stock Exchange  
London Stock Exchange AIM  
Symbol: TXP

### HEAD OFFICE

**Touchstone Exploration Inc.**  
4100, 350 - 7<sup>th</sup> Avenue SW  
Calgary, Alberta, Canada  
T2P 3N9

### OPERATING OFFICE

**Touchstone Exploration (Trinidad) Ltd.**  
#30 Forest Reserve Road  
Fyzabad, Trinidad, W.I.

### AUDITORS

**Ernst and Young LLP**  
Calgary, Alberta  
Port of Spain, Trinidad

### RESERVE EVALUATORS

**GLJ Petroleum Consultants Ltd.**  
Calgary, Alberta

### LEGAL COUNSEL

**Norton Rose Fulbright Canada LLP**  
Calgary, Alberta  
London, United Kingdom

**Nunez and Co.**  
Port of Spain, Trinidad

### TRANSFER AGENT AND REGISTRAR

**Computershare Trust Company of Canada**  
Calgary, Alberta

### NOMINATED ADVISOR AND JOINT BROKER

**Shore Capital**  
London, United Kingdom

### JOINT BROKER

**GMP FirstEnergy**  
London, United Kingdom

### PUBLIC RELATIONS

**Camarco**  
London, United Kingdom

### ABBREVIATIONS

The following is a list of abbreviations that may be used in this MD&A:

#### Oil

bbls	barrels
Mbbl	thousand barrels
bbls/d	barrels per day
boe	barrels of oil equivalent
Mboe	thousand barrels of oil equivalent
boe/d	barrels of oil equivalent per day
Brent	The reference price paid for crude oil FOB North Sea
WTI	Western Texas Intermediate, the reference price paid for crude oil and standard grade in U.S. dollars at Cushing, Oklahoma

#### Other

AIM	AIM market of the London Stock Exchange plc
Cdn\$	Canadian dollar
TSX	Toronto Stock Exchange
TT\$	Trinidad and Tobago dollar
US\$	United States dollar